



Medical Company  
Suncar

# Company profile

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# Short description



Medical Company Suncar is subsidiary company of the largest clinics network in Kazakhstan.

Medical Company Suncar, since 2007, is successfully engaged in the business of supplying Hi-tech medical equipment (including radiological), lab ware and expendable materials, also company is providing qualified service and quality training for experts to operate equipment we supplied.

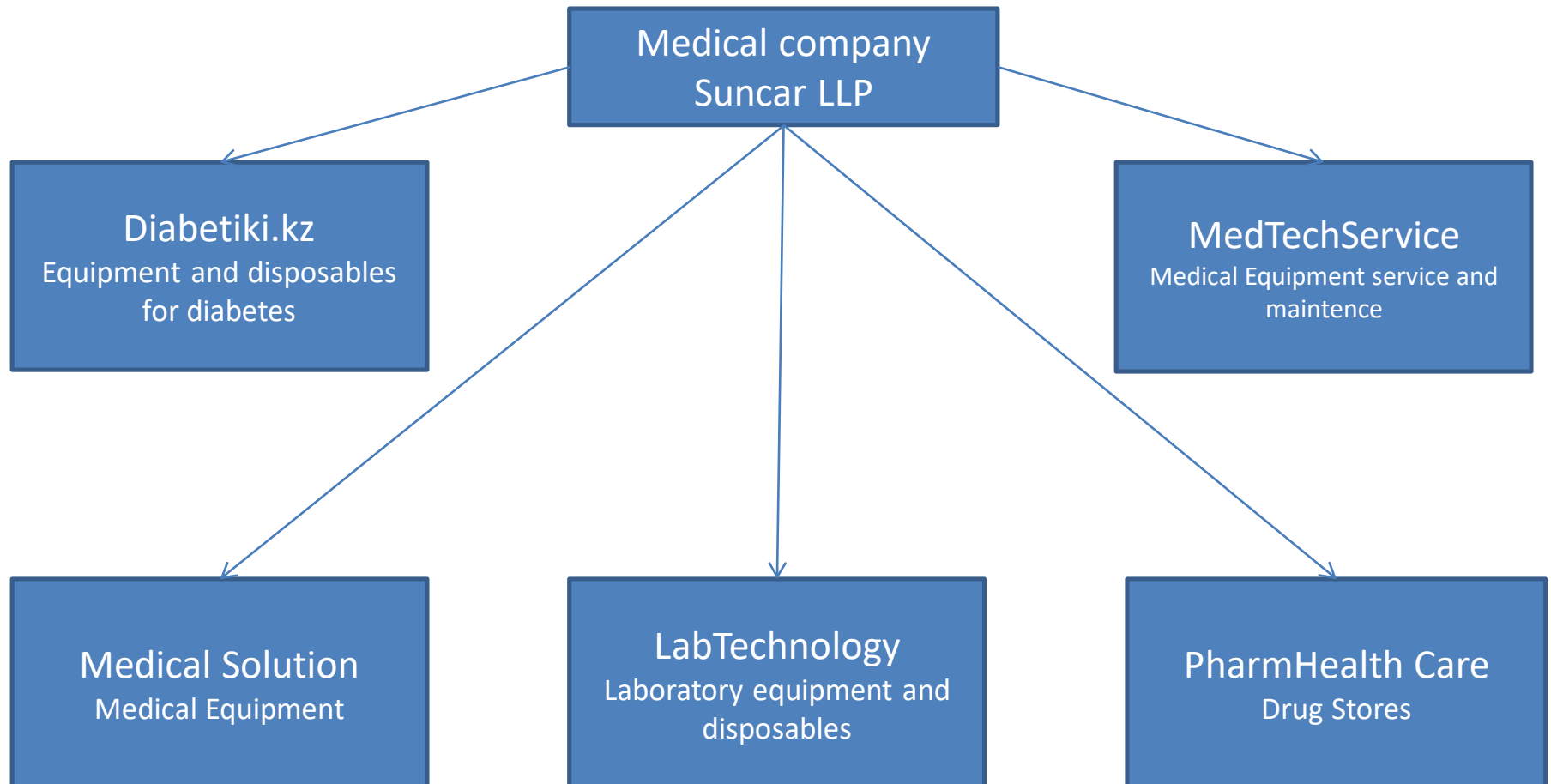
The Mission of Medical Company Suncar is aimed to improve and modernize the technical equipment of the medical centres by providing the highly skilled experts with the most modern medical equipment and the lab ware. Our primary goal is focused on providing the best technologies and products from all over the world to the public and private market in Kazakhstan.

Medical Company Suncar owns an educational centre for the training of the experts, who work on the medical and laboratory equipment.

The personnel of Medical Company Suncar consists of highly skilled physicians, service engineers, managers, architects who have been passed the international training on the factories and hospitals of our partners in Italy, Germany, Russia, China, Korea etc.

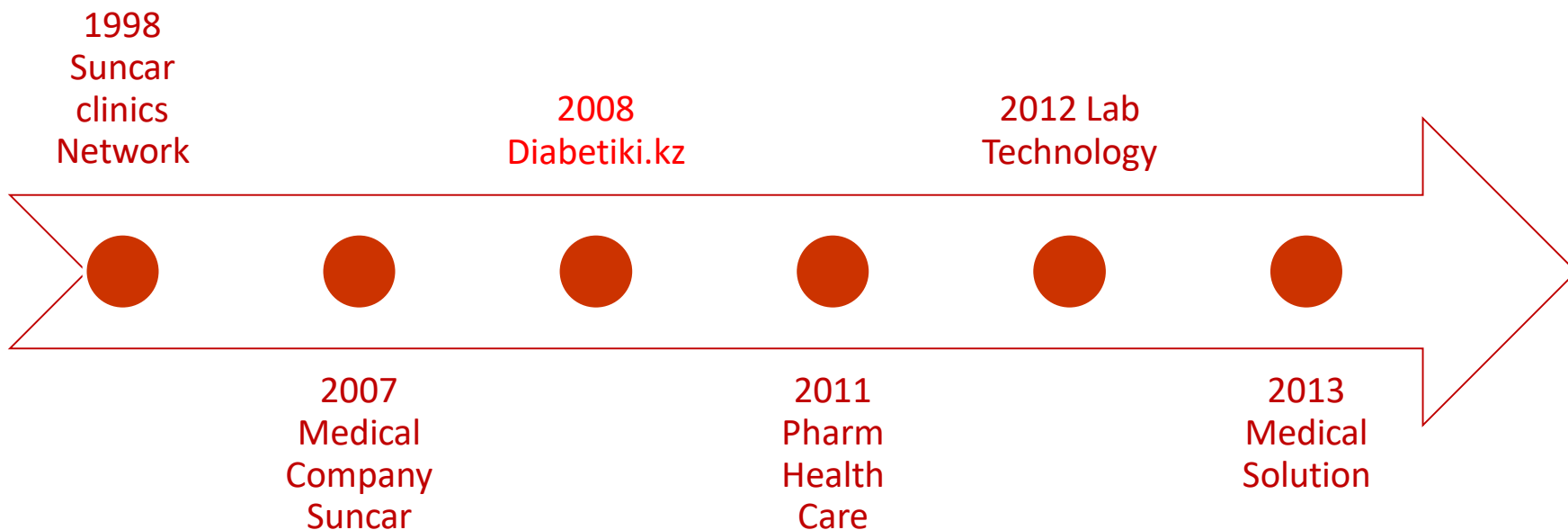


# Company Structure





# Time chart





# Sales channels

**Our company provides the following sales channels:**

- Public and semi-public tenders;
- Concessional lending;
- Medical equipment for lease;
- Private sales;
- Buy-back.



# Innovations

**On the territory of the Republic of Kazakhstan Medical Company Suncar introduced the new technologies in the following areas:**

- functional diagnostics (such as computer processing and data transmission of electrocardiogram and EEG over distances);
- gynecology ( continuous monitoring of foetus-uterine-placental blood circulation)
- endocrinology (an insulin pump – is the modern method of insulin supplying in the human body).
- rentgenology (digitization of X-ray images on film and its transmission over distances);
- somnology (diagnostics and treatment of sleep disturbances)

And many other things.



# Social support

**The company actively participates in the antidiabetic movement in the Republic of Kazakhstan.**

**Medical Company Suncar is the sponsor of following social Internet projects:**



**[www.diabetiki.kz](http://www.diabetiki.kz) –  
Support for patients  
with diabetes;**



**[www.medkadry.kz](http://www.medkadry.kz) –  
Support for health care workers  
in their job seeking**



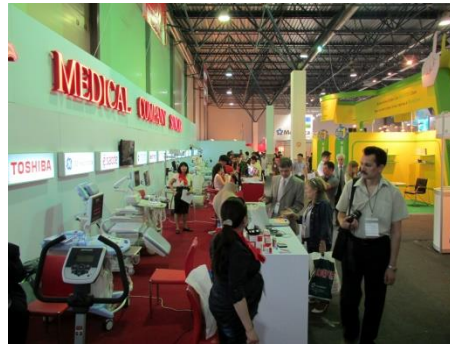


# Exhibitions

Every year since 2008 Medical company Suncar attends KIHE (Kazakhstan Healthcare Exhibition):



**KIHE 2011**



**KIHE 2012**



**KIHE 2013**



**KIHE 2014**



**KIHE 2017**



**KIHE 2018**





# Turn-key Solution

Starting from 2010 our company provide Turn-key solutions.  
We do all the steps, starting from planning and finishing with training of the doctors and managers.



Taraz City 3K sq.m 2012



Medical center Suncar  
2,7K sq.m 2010

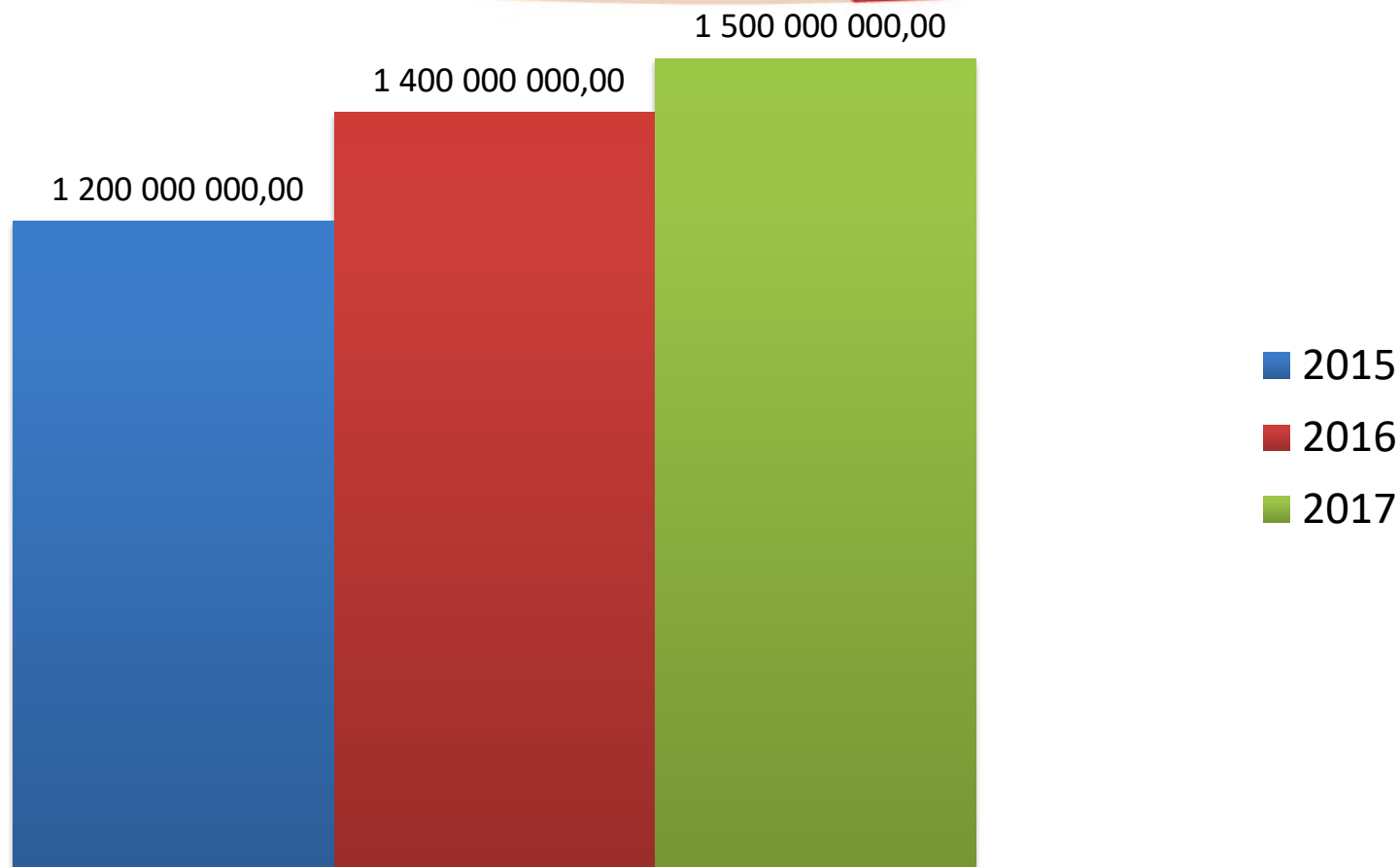


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# Turn-key Solution



# Turnover in KZT



# Buy Back



Not all suppliers can offer this important feature that will help you not only to be sure that the equipment purchased will be able to return to the supplier and obtaining money back, but also open the way privileged relationship with the bank. Since any bank with the information that the equipment purchased on credit in certain cases, can be refunded, will not ask for additional collateral, except on the equipment itself.



# Compensation

Amount of compensation	Return time
80%	3 Months
67%	6 Months
50%	12 Months
40%	18 Months
30%	24 Months
20%	30 Months
10%	36 Months

In this case, the "Amount of compensation" - the percentage of returned money from the cost of purchased equipment. "Return Time" - a time frame in which you decide to return the equipment.





# Partners



GE Healthcare

**TOSHIBA**

**e**saote



**IME-DC**  
*Int. Medical Equipment Diabetes Care*

**///Olsen**

**DAIWAH** CORP., LTD.



**mega**  
MEDICAL



**aeommed**

**SOOIL**







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**Thank you for your attention!**